

# Show your customers how easy it is to make their home a Connected Home.



**“Setting this up is going to be complicated. I’m not an IT person!”**

Most smart devices can be set up in three easy steps:

1. Press/Hold a button on the device
2. Select the product in the device’s Wi-Fi menu
3. Finalize the connection in the app



**“I don’t get the hype. Why should I invest in these smart devices?”**

- Streamline and automate common tasks such as heating, cooling, and using multimedia devices around the home
- Use the apps to control your home when you need to check in or control your home when you’re away
- Most smart devices can be easily incorporated into an older or newer home



**“I can’t keep track of all these apps!”**

- Amazon Echo (Alexa), Google Home, or Apple HomePod (Siri) will manage all of these apps for you when you give a voice command



**“I have a habit of misplacing my phone around my house—it’s not always near me.”**

- You do not need your phone if you’re within vocal range of your Amazon Echo, Google Home, or Apple HomePod
- Use a product like the Philips Hue smart bulbs as an example to explain how to use the smart device hands-free
- When you set it up, use the Philips Hue app to assign the light bulbs to the room they’re lighting up, let’s say the bedroom
- Later, when you tell Alexa “Alexa, turn off the bedroom lights!” the Amazon Echo’s Alexa app will use the Philips Hue app to turn off the lights



**Greg Fields**  
greg.fields@doitbest.com  
260.748.5365



**Patrick Luce**  
patrick.luce@doitbest.com  
260.748.5364



## Tap into the \$61 billion Connected Home industry



# Connected HOME

## Maximize This Category in Your Store

- Use the 50-025 Planogram, dedicated to the Connected Home products
- Every store needs an in-store Connected Home champion, an expert in the category to talk about the features and benefits of each SKU
- Set up and demonstrate the products in store using the voice-controlled smart device hubs, like the Amazon Echo, Google Home, and Apple HomePod
- Train your employees with vendor in-store training and customer-focused hands-on training

### 502091 - Leviton Decora Smart Rocker Dimmer Switch

- Total control of lighting from the My Leviton app
- Works with 300W LED and CFL, 120VAC, 60Hz. light bulbs
- Can connect to other home automation products like the Nucleus touchscreen intercom



### 401809 - Honeywell Lyric Wi-Fi Programmable Thermostat

- Control from anywhere in a single app on a smart phone or tablet
- GEO Fence Technology senses your return and helps make your home comfortable
- Smart Alerts send push notifications about filter changes and warn of extreme indoor temps
- Intelligent Comfort Control considers both humidity and temperature to maintain comfort
- Auto changeover allows the thermostat to automatically select heating or cooling
- Change settings with one touch and set custom shortcuts for recurring events
- View indoor and outdoor relative humidity levels and the weather forecast
- Can control an indoor air quality accessory such as a humidifier, dehumidifier, or ventilator



### 502038 - Ring Video Doorbell

- See, hear, and talk to guests from a smart phone, tablet, or PC
- Motion and doorbell alert
- Can be connected to existing doorbell wiring



### 401582 - Emerson Sensi Wi-Fi Programmable Thermostat

- Control from anywhere in a single app on a smart phone, table, or PC
- Manage multiple schedules and thermostats at different homes from a single app
- Universal design works with virtually any system and the wires in most homes
- Can be hardwired for power or use two replaceable batteries for most applications



### 200011 - Schlage Connect Touchscreen Electronic Deadbolt

- Connect through a smart phone, table, or home computer
- Fingerprint and smudge resistant touchscreen keypad
- Motorized bolt automatically locks and unlocks after the code is entered
- Anti-pick shield protects against lock tampering
- Alarm Technology senses movement and alerts homeowners of activity, tampering, or forced entry



### 502070 - Philips Hue A19 Medium Dimmable LED Light Bulb Starter Kit

- Total control of lighting from the Philips Hue app
- Works with existing light fixtures
- No rewiring or installation needed

